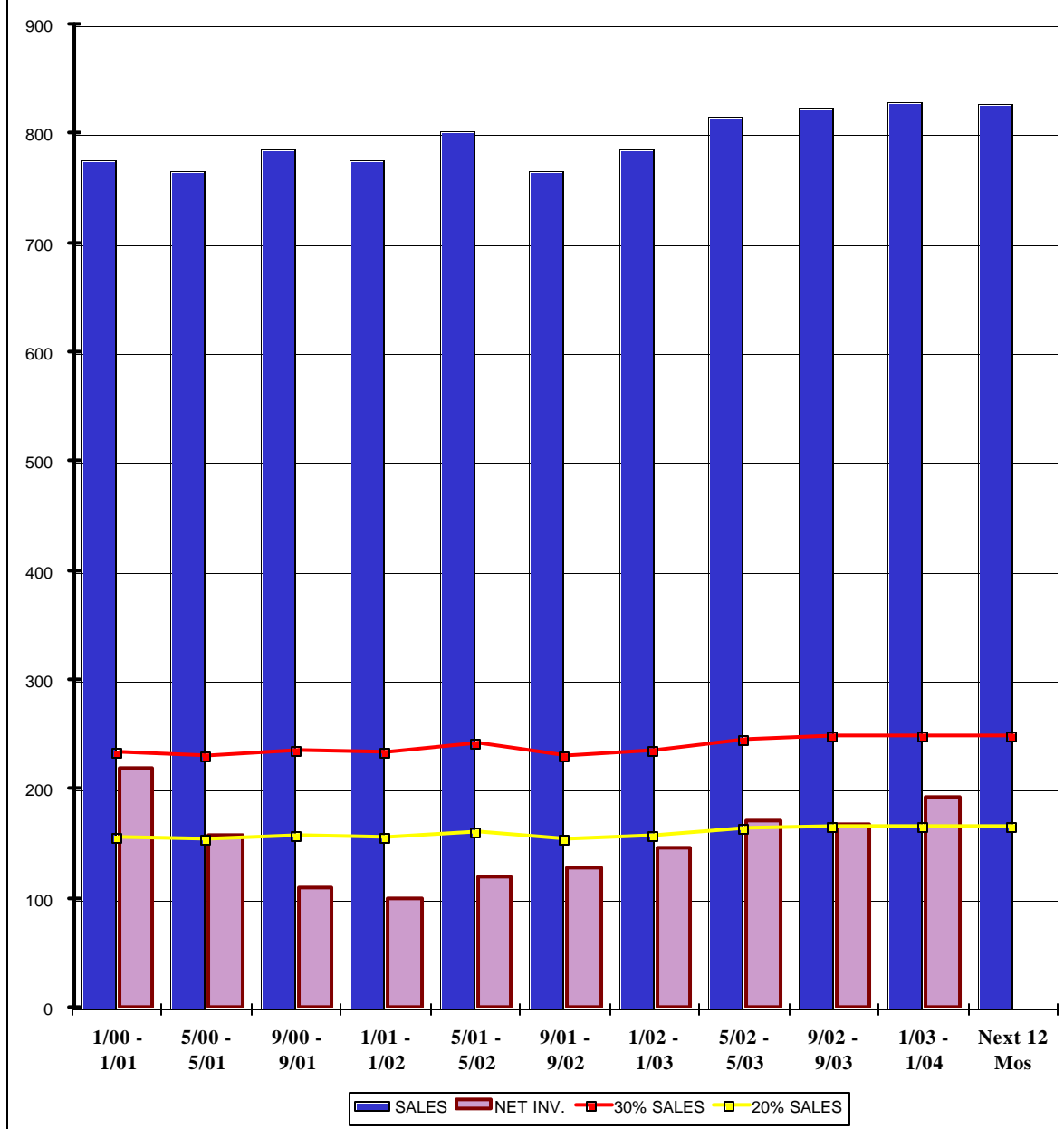




MG Areas 16 and 17 - Cass County

Historical New Home Supply vs. Demand

(Only active subdivision data, not homes built on odd lots)



	1/00 - 1/01	5/00 - 5/01	9/00 - 9/01	1/01 - 1/02	5/01 - 5/02	9/01 - 9/02	1/02 - 1/03	5/02 - 5/03	9/02 - 9/03	1/03 - 1/04	Next 12 Mos
SALES	777	768	787	777	804	768	787	817	826	831	829
NET INV.	219.6	156.9	110.1	100.0	119.3	128.1	146.4	170.9	168.1	192.7	
30% SALES	233.1	230.4	236.1	233.1	241.2	230.4	236.1	245.1	247.8	249.3	248.6
20% SALES	155.4	153.6	157.4	155.4	160.8	153.6	157.4	163.4	165.2	166.2	165.7